



In an effort to make cost-effective options available to our customers, **Astrix** provides highly qualified nearshoring teams out of our Costa Rica office with expertise in Professional Services. All the Professional Services offered by our domestic teams are also available out of our Costa Rica office.

Our nearshoring professionals offer the same level of scientific domain knowledge, laboratory experience, and technology expertise as our domestic teams, but at a significant cost savings. Utilizing the Astrix Approach™, our nearshoring professional services team can help you to develop and implement a strategic plan that serves to maximize organizational efficiency and achieve business goals.

Nearshoring with Astrix offers the peace of mind that comes from knowing your nearshoring team is part of a trusted domestic laboratory informatics company with over 20 years of successful project experience.

**A three hour flight to Miami, Houston and Atlanta – major American airhubs. Reducing travel time with on-site work requirements.**



Costa Rica has made significant investments in its educational system, resulting in a world-class University System that offers a large talent pool with computer science, engineering, and scientific degrees. The country has a total of 61 Universities, and since 2010, the number of graduates in software and informatics has grown at a CAGR of 7.1%.

*Whether you need onsite, onshore or nearshore resources, Astrix can provide a customized project team to deliver the solution that is right for both your business and your budget.*



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## **BENEFITS OF NEARSHORING WITH ASTRIX**

- **Cost Savings** – Significant cost savings over our domestic teams, with the same technical capabilities.
- **Strategic Location** – Similar time zone as mainland U.S. (central time zone) allows phone communication during normal business hours.
- **On-Site Availability** – Same day flights and ease of travel in and out of the US for on-site client work.
- **Good Cultural Fit** – Bilingual education system with English as the second language assures that our team speaks fluent English
- **Solid Technical Resources & Leadership** – Our team members have extensive training and experience with laboratory informatics projects, along with access to all the necessary technical resources.
- **Stable Connection** – Economic stability, along with solid internet redundancy, utilities and infrastructure
- **Managed Services Option** – Costa Rica is the Astrix hub for Managed Services – 24/7 coverage, IT and application support.
- **Governance** – The Astrix nearshore team in Costa Rica are not contractors, they are full time employees of Astrix and part of the same organizational hierarchy as the US team.

## CASE STUDIES

### Overview:

A leading scientific software provider was struggling to keep up with demand for development and implementation services from its customers. To help address this challenge, the software provider decided to virtualize the implementation/configuration/development libraries that were being used by their professional services and partner organizations to support customers.

### Services Provided:

The Astrix nearshoring team provided the resources for developing, documenting, and maintaining this virtualization strategy.

### Results:

*The virtualization strategy resulted in a lower total cost of ownership to both the software company and their customers due to the utilization of near-shore resources. In addition, the software provider was able to deliver faster and more robust software implementation for its customers.*

### Overview:

In an effort to serve their customers better, a leading scientific software provider decided to increase their Quality Assurance efforts on all projects requiring professional services delivery.

### Services Provided:

The Astrix nearshoring team provided highly qualified individuals to the software provider at near-shore rates for customer projects involving system design/implementation/integration/validation.

### Results:

*The use of Astrix nearshore resources allowed the software provider to dramatically enhance the quality of the project deliverables while simultaneously lowering the total cost of ownership to both the software company and their clients.*

### Overview:

A quickly growing scientific software provider decided to increase their professional services capability through partnering with Astrix.

### Services Provided:

The Astrix nearshoring team provided highly qualified individuals at near-shore rates for customer projects involving system design/implementation/integration/validation.

### Results:

*The use of Astrix nearshore resources allowed the software provider to focus key resources on R&D, while simultaneously providing a lower cost professional services delivery team to their customers.*

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## ABOUT US:

We are a staffing and professional services firm focused on serving the scientific & engineering communities. With offices throughout the United States, Astrix is dedicated to providing the highest level of quality and service. We are a unique firm and we invite you to learn about us. Visit [astrixinc.com](http://astrixinc.com) for more information.



CORPORATE HEADQUARTERS  
125 Half Mile Rd, Suite 200  
Red Bank, NJ 0770  
732-661-0400